

# MODERN WEALTH ADVISORS



## MODERN WEALTH PLANNING WORKSHEET

RETURN THIS QUESTIONNAIRE TO

**Modern Wealth Advisors, Inc.**

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Registered Representative offering securities through First Allied Securities, Inc., a Registered Broker/Dealer. Member: FINRA/SIPC.  
Advisory services offered through First Allied Advisory Services, Inc., a Registered Investment Adviser.



**WEALTH PLANNING WORKSHEET**

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*Aim to retire in comfort and safety. Complete the following information to assist in the preparation of financial advice and retirement income projections.*

**CLIENT PROFILE**

INVESTOR

SPOUSE

First Name: \_\_\_\_\_

Last Name: \_\_\_\_\_

Date of Birth: \_\_\_\_\_

Email: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Home Phone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

Work Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

**GOALS & OBJECTIVES**

Please list any personal or retirement goals below.  
(Examples: Buy vacation home; Fund children's education; Leave estate to charity; etc.)

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\_\_\_\_\_

**RETIREMENT INCOME NEED**

Enter your total, monthly retirement income need: \_\_\_\_\_  
(Please enter the gross, before tax, monthly income need in today's dollars.)

**RETIREMENT DATE**

- Retired       < 1 year       1 to 5 years
- 5 to 10 years       10+ years



**WEALTH PLANNING WORKSHEET**

**RETIREMENT ACCOUNTS** *(401(k), 403(b), IRA, Roth IRA, SEP IRA, Defined Benefit, etc.)*

ACCOUNT NAME / DESCRIPTION	AMOUNT	ANNUAL CONTRIBUTIONS	OWNER	REGISTRATION <i>(IRA, ROTH, 401k, etc.)</i>	AVAILABLE FOR RETIREMENT?
1) _____	_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
2) _____	_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
3) _____	_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
4) _____	_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
5) _____	_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
6) _____	_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No

**NON-RETIREMENT ACCOUNTS** *(Personal, Trust, Checking — Other After-Tax Accounts)*

ACCOUNT NAME / DESCRIPTION	AMOUNT	ANNUAL CONTRIBUTIONS	OWNER	REGISTRATION <i>(Trust, Checking, etc.)</i>	AVAILABLE FOR RETIREMENT?
1) _____	_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
2) _____	_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
3) _____	_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
4) _____	_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
5) _____	_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
6) _____	_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No



**WEALTH PLANNING WORKSHEET**

**INCOME** *(Employment, Social Security, Pension, Rental Property Income, Etc.)*

DESCRIPTION / TYPE	MONTHLY AMOUNT	OWNER	GROWTH/COLA %
1) _____	_____	_____	_____
2) _____	_____	_____	_____
3) _____	_____	_____	_____
4) _____	_____	_____	_____
5) _____	_____	_____	_____
6) _____	_____	_____	_____
7) _____	_____	_____	_____
8) _____	_____	_____	_____

**REAL ESTATE**

			VALUE	MORTGAGE BALANCE	MORTGAGE RATE	MORTGAGE TERM (YEARS)
<input type="checkbox"/> Primary Residence	<input type="checkbox"/> Rental/Investment	<input type="checkbox"/> Vacation/Second Home	_____	_____	_____	_____
<input type="checkbox"/> Primary Residence	<input type="checkbox"/> Rental/Investment	<input type="checkbox"/> Vacation/Second Home	_____	_____	_____	_____
<input type="checkbox"/> Primary Residence	<input type="checkbox"/> Rental/Investment	<input type="checkbox"/> Vacation/Second Home	_____	_____	_____	_____
<input type="checkbox"/> Primary Residence	<input type="checkbox"/> Rental/Investment	<input type="checkbox"/> Vacation/Second Home	_____	_____	_____	_____



**WEALTH PLANNING WORKSHEET**

**LIFE INSURANCE**

	DEATH BENEFIT (AMOUNT)	CASH VALUE	MONTHLY/ANNUAL PREMIUM	POLICY TYPE
<input type="checkbox"/> Investor <input type="checkbox"/> Spouse	_____	_____	_____	<input type="checkbox"/> Term (Yrs ___) <input type="checkbox"/> Whole Life <input type="checkbox"/> Universal Life <input type="checkbox"/> Variable Life <input type="checkbox"/> Variable Universal Life
<input type="checkbox"/> Investor <input type="checkbox"/> Spouse	_____	_____	_____	<input type="checkbox"/> Term (Yrs ___) <input type="checkbox"/> Whole Life <input type="checkbox"/> Universal Life <input type="checkbox"/> Variable Life <input type="checkbox"/> Variable Universal Life
<input type="checkbox"/> Investor <input type="checkbox"/> Spouse	_____	_____	_____	<input type="checkbox"/> Term (Yrs ___) <input type="checkbox"/> Whole Life <input type="checkbox"/> Universal Life <input type="checkbox"/> Variable Life <input type="checkbox"/> Variable Universal Life
<input type="checkbox"/> Investor <input type="checkbox"/> Spouse	_____	_____	_____	<input type="checkbox"/> Term (Yrs ___) <input type="checkbox"/> Whole Life <input type="checkbox"/> Universal Life <input type="checkbox"/> Variable Life <input type="checkbox"/> Variable Universal Life

**DISABILITY INSURANCE**

	COVERAGE (AMOUNT)	BENEFIT PERIOD	WAITING/ELIMINATION PERIOD	MONTHLY/ANNUAL PREMIUM
<input type="checkbox"/> Investor <input type="checkbox"/> Spouse	_____	_____	_____	_____
<input type="checkbox"/> Investor <input type="checkbox"/> Spouse	_____	_____	_____	_____

**LONG TERM CARE INSURANCE**

	COVERAGE (AMOUNT)	BENEFIT PERIOD	WAITING/ELIMINATION PERIOD	MONTHLY/ANNUAL PREMIUM
<input type="checkbox"/> Investor <input type="checkbox"/> Spouse	_____	_____	_____	_____
<input type="checkbox"/> Investor <input type="checkbox"/> Spouse	_____	_____	_____	_____



**WEALTH PLANNING WORKSHEET**

**DEBT** *(Credit Card)*

CARD NAME	BALANCE	INTEREST RATE	MINIMUM PAYMENT	AVERAGE PAYMENT
1) _____	_____	_____	_____	_____
2) _____	_____	_____	_____	_____

**DEBT—OTHER** *(Car Loans, Student Loans, Etc.)*

LOAN NAME / DESCRIPTION	BALANCE	INTEREST RATE	MINIMUM PAYMENT	AVERAGE PAYMENT
1) _____	_____	_____	_____	_____
2) _____	_____	_____	_____	_____
3) _____	_____	_____	_____	_____
4) _____	_____	_____	_____	_____

**NOTES & COMMENTS**

*Please list any additional goals, objectives or items you would like to note for consideration.*

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## WEALTH PLANNING WORKSHEET

### INITIAL MEETING CHECKLIST

*Please prepare or consider the following items in preparation for your initial meeting.*

### FORMS & PAPERWORK

Please prepare copies of the following items in order to assist in preparing portfolio growth projections and retirement plans.

#### INVESTMENT ACCOUNT STATEMENTS

- 401(k), 403(b), Employer-Sponsored Retirement Plan Statements
  - Plan Investment Options, Employer Matches, Etc.*
- IRA Statements
- Brokerage Account Statements

#### RETIREMENT INCOME

- Pension Plan Statements (Lump Sum vs Annuity Options)
- Social Security Statements
- Rental Income Schedule

#### INSURANCE & ANNUITY POLICIES

- Insurance Policies
- Annuity Policies

#### LEGAL & TAX DOCUMENTS

- Trusts & Wills
- Tax Returns